

QUOTATION







POLICY INFORMATION				
Policy Holder Name	А			
No. of insured persons	3			
Effective Date	18-06-2025			
Phone Number	0394701331			
Currency Unit	VND			
Email	lienpham@pacificcross.com.vn			
Group Discount				
Groups of 3 - 4 lives	5% discount			

INFORMATION							
Package					Premium (VND)		
No.	Name	Birthday	Age	Smoker	Plan	Annual	Semi Annual
1				No		0	0
1				No		0	0
TOTAL					0		
TOTAL-SEMI				0			

MASTER SERIES (in VND)	M1+
Maximum Benefit For Any ONE Disability and Sequelae - Covers normal, usual and customary charges, per disability per lifetime for:	5,000,000,000
Treatment Area	Worldwide TAL
INPATIENT BENEFITS Covers normal, usual and customary charges for	M1+
Room and Board (standard room)	Private in Vietnam Semi-Private in other countries
Parent Accommodation - An extra bed in the same room for a parent accompanying an insured child under 18 years old	As Charged
Intensive Care Unit, Coronary Care Unit (15 days maximum per disability per year: applicable to Foundation Series)	As Charged
Physician's Daily Hospital Visit	As Charged
Specialist's Fee	As Charged
Operating Room	As Charged

Surgeon Fee - Includes pre-surgical assessment and normal postsurgical care for each operation	600,000,000 per operation (1,000,000,000 upgrade)
Anaesthetist's Fee	Up to 35% of eligible Surgeon's Fee
Pre and Post Hospitalization (including Rehabilitation) - Within 30 days before admission and 90 days after discharge up to	30,000,000 per disability per year
Organ Transplant Fees for kidney, heart, lung, liver and bone marrow transplants (up to 50% for donor and the remaining percentages for recipient, at the option of the Insured Person) to a total of This benefit is a lump sum maximum per organ per lifetime and no other policy benefits are payable in respect of Organ Transplant	500,000,000
HIV/AIDS Coverage will apply when HIV and/or its related illnesses present for the first time after 5 years continuous coverage under the Policy and any renewal thereof, with lifetime limit of	500,000,000
Home Nursing Immediately after hospitalization and certified to be medically necessary by the attending physician for up to 30 days per disability per year	As Charged
Miscellaneous Inpatient Charges For required diagnostic laboratory tests, x-rays, prescribed medicines; professional fees; blood and plasma; wheel chair rentals; outpatient surgery; surgical appliances and devices; and intra-operative standard prosthetics (as approved by the Company)	As Charged
Hospice care - For terminal illnesses with lifetime limit of	100,000,000
Psychiatric and Mental Disorders	Hospital charges of 50,000,000 per year with lifetime limit of 100,000,000
Maternity Benefit - Maximum limit per pregnancy after a 270-day waiting period (90 days for miscarriage and therapeutic abortion) up to When both husband and wife are insured, the limit shall be increased by 50%	- Delivery: 40,000,000 - Miscarriage and theraoeutics abortion: 20,000,000
Free New Born Cover - A child of an Insured Person is eligible for the same medical plan as the Insured Person (or the lower benefit level if both the parents of such child are insured persons and are insured for different levels of benefits) 15 days after the date of birth or the date of discharge - whichever is later. Eligibility is contingent on submission of an application form to the Company. Free New Born Cover extends until the Insured Person's next renewal, free of charge, provided that the Insured Person has been insured under this Policy at least 270 consecutive days and such child qualifies for insurance.	Included
Mortal Remains - Repatriation to Home Country or Country of Residence	As Charged
EMERGENCY BENEFITS - Subject to the overall maximum limit per disability	M1+
Accidental Damage to Teeth - Emergency treatment for up to 7 days following accidental loss or damage caused to sound natural teeth	As Charged
Accidental Emergency Outpatient Treatment - For covered accident which has been treated within 24 hours of the accident by the outpatient department of hospital, clinic, doctor's office	As Charged
Emergency Local Ambulance Service	As Charged
24-Hour Emergency Assistance Services and Emergency Medical Evacuation Service	Included
Additional Travel Expenses (following Evacuation) - One economy class airline ticket to return an Insured Person to the Country of Residence	Included

PACIFIC CROSS VIETNAM operates in the field of insurance agency activities, providing insurance auxiliary services and supporting insurance companies and reinsurers relating to reinsurance to develop and administer health insurance and travel insurance products to people living in Vietnam. We are part of the Pacific Cross Group of companies operating in Hong Kong, the Philippines, Indonesia, Thailand, and Vietnam. The group brings over 70 years of experience in managing and designing health, travel, personal accident, life insurance, and administration services for local and worldwide clients.

Started in Vietnam in 2004 (Representative Office), and licensed in 2008, we bring unique expertise to the travel and health insurance industry thanks to our modern, efficient, and transparent policies, our claims payment system, our professionally trained staff, and our years of experience in Asia. Pacific Cross Vietnam does this through the design and development of appropriate travel and health insurance products, strict underwriting and risk assessment, implementing the terms and conditions of health insurance policies by reimbursing clients for eligible medical expenses and providing a direct billing network across Vietnam for the client directly if they have paid for the treatment, or if they use the medical billing network, we reimburse the medical provider based on the benefit amounts that qualify.



Head Office of Pacific Cross Vietnam

We also provide assistance network outside of Vietnam for those with worldwide coverage and assist in emergencies by arranging transportation and assistance anywhere in the world.

We then follow this with **Reliable**, **Helpful**, and **Trusted** assistance to each and every client we have the opportunity to serve. Combined, these two critical pieces are the key comforts we offer to our customers, allowing them to concentrate on their success, knowing we will provide for their well being.

Why Pacific Cross Vietnam is the right choice?

We go to considerable lengths to ensure the well being of our clients and we do so by our commitment to personalized customer service which is remarkable in the industry.

- Your insurance plan covers you wherever you travel in the world. Worldwide assistance (anywhere, anytime) by calling our assistance company.
- You decide where you are best treated inside or outside Vietnam, what hospital or clinic.
- Price increases kept to a minimum. We manage the price very carefully and determine increases based on medical costs charged by the hospitals and clinics.
- We cover over 98% of the medical conditions that are declared to us.
- Most policies are guaranteed renewable to age 90.
- Direct billing in Vietnam, and also if the hospitalization is outside of Vietnam.
- Under age 65, no medical exam, just a medical declaration.
- Select from health insurance plans that provide many options to fit the client - a medical check-up, pays for vaccinations and vitamins, includes Travel Insurance, covers alternative medicines, or plans that provide for emergency hospital benefits only.
- Plan benefits are reviewed and updated annually to ensure the plans stay modern and responsive to our customer's needs.

Some insurance companies say it can't be done, but we say why not? Some insurance companies only pay the equivalent of the Vietnam price for work done outside of Vietnam, but not for our clients. Some insurance companies only offer exclusions when taking on a new client, but not us, our first choice is to offer coverage, not exclusions. Our clients want protection, not excuses.

What you should know:

- The underwriting and claims are managed in our HCMC office; we adhere to a 3-working day claim settlement standard.
- Depending on what benefits the client selects, our plans cover medical emergencies, accidents, sickness, hospitalization, and clinic visits of the person's choice, as well as coverage for most medical situations.
- Additional benefits can be purchased: dental, travel, personal accident, employees benefit plans, vision, and optional upgrades in plan and benefit.

- Claims are reimbursed through direct billing with most the international hospitals and clinics in Vietnam, or by the client paying and then claiming back from us.
- Your plan will be issued in Vietnamese Dong currency. When we reimburse for qualified medical expenses we do so in Vietnamese Dong; inside Vietnam we pay VND to both the clinics and/or direct to the client. If the invoice incurred was in another currency we will do a conversion rate based on the official exchange rates. If we pay medical bills outside of Vietnam this will be done in the currency of the country where the bills were incurred.
- Payment mode: Annual, or semi-annual.
- The prices quoted assume a person is of normal build, healthy and a non-smoker. In order to put the insurance in-force we would ask our customer to complete a medical questionnaire (around 15 questions), no need for a medical exam, simply answer some questions. People 65 years of age or older will require a medical exam.
- For people who have pre-existing conditions in order to cover the current problems, there may be an extra premium required depending on what is wrong, or the condition can be excluded from coverage depending on your preference.
- A 15% increase in premium will be imposed for a person who smokes. This can be waived after 12 months of consecutive non-smoking provided medical information is submitted as requested.
- For clients who have existing coverage we can make arrangements to transfer to a plan with us in an easy and convenient manner. Proof of existing coverage is required, and subject to pre-existing conditions being disclosed.
- We accept payment either by cash, bank transfer or credit card. Red invoice can be issued upon request.
- You may return your policy within fourteen days after receipt for a full refund of the premiums paid.

<u>Important Note</u>: This form is not a contract, it is only a summary. The contents of this form are subject to the provisions of the policy, which contains all terms, covenants and conditions of coverage. Your plan may exclude coverage for certain treatments, diagnosis or services not noted above. The benefits shown in this summary may only be available if required plan procedures are followed. Consult the actual policy documents to determine the exact terms and conditions of coverage.

- An accurate quotation requires: a list of the names to be insured along with birth dates, and their job duties, smoking status if applicable. We would also like an idea as to what benefits are important so we can ensure the correct benefits and plan design is considered.
- Once the quotation (benefits and price) is agreed upon, a completed application form and medical declaration needs to be submitted
- After we review the information, a confirmation of coverage will be sent for final approval from the client.
- Once confirmed Pacific Cross Vietnam will issue a policy package and personal coverage card for each Insured person.
- The Pacific Cross Vietnam website can provide all the necessary forms and details for the clients to make a claim and to receive the proper service.

We develop trust by maintaining the highest ethical practices - all Pacific Cross Vietnam people commit to action that supports this objective:

- Accurate Should any information we deliver prove to be inaccurate the client will be informed immediately and the correct information provided. We will always apologise for any inaccurate information.
- Consistent We will do what we say. We will deliver our product and services in a manner consistent with what was communicated.
- Integrity All dealings are characterized by the highest levels of honesty and fairness.
- Customer's Best Interest First We will always do the right thing the first time. Our solutions and decisions are made to be in the best interest of our customer the first time. Our solutions will always have the customer's best interest first.
- Clarity We will speak the client's language and provide explanations and information in the most effective way for the client to clearly understand our policy and procedures.

Provider by: **HUNG VUONG INSURANCE CORPORATION**Administered by: **PACIFIC CROSS VIETNAM**



PACIFIC CROSS VIETNAM

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